

Network Visibility Plane -

Secure your most valuable asset: Information

Your network is a critical resource to your organization - but it can also be a source of considerable weakness.

You can eliminate that weakness through collaboration with a network visibility specialist. It is critical that your data does not fall into the hands of the wrong people; however, it is even more critical that your data reaches the tools and employees it has to reach. Your organization can use Garland Technology's DESIGN-IT method to achieve a fully functional and robust visibility plane. Our hardware, when deployed in your network, will support and manage active, in-line tools alongside passive and out of band tools.

Things We

Will Provide

6 Your Organization

- 1. Your network will be safeguarded by a team that has been protecting networks for 25 years**
- 2. Your network professionals will be working with quality network designers**
- 3. A Network Visibility Plane will be cost effective, reliable, customized and specific to your needs**
- 4. All hardware solutions involve leading-edge technology and deliver real results**
- 5. Your network will be secure, fully visible and deliver a solid ROI**
- 6. Worldwide coverage with offices in the United States, United Kingdom and Germany**

We know you have high expectations when it comes to network infrastructure vendors. Our goal is to consistently exceed your expectations - and our method and history tell that story.

Have Questions ?

Email sales@garlandtechnology.com

Call +1 716.242.8500

Visit garlandtechnology.com

WHAT MAKES GARLAND UNIQUE?

Garland Technology is a leader in network access manufacturing. We use our DESIGN-IT methodology in conjunction with our diverse portfolio to construct a solid foundation of physical network visibility. Our team has been in this business for 25 years. Our client base includes well-known, international firms in industries like finance, telecommunication, government, manufacturing, utility, health and education.

How our DESIGN-IT methodology will work for your company:

1 Discovery Meeting.

Our initial assessment will outline your current network environment. A team of designers will assess the pivotal connection points in your network and gain a deep understanding of your network's tools and your company's goals.

2 Design Meeting.

Your Garland Technology design team will work directly with your network professionals and your network tool vendors to create seamless access points. With a quick turnaround, you will have a documented plan to optimize your network tools.

3 Implementation.

Garland Technology will work through the channel of least resistance to get our hardware into your network. In fact, your current hardware vendor may be a part of our ecosystem! Installation is always smooth and we're with you every step of the way.

4 Management and Administration.

Once installed, our engineers are just a call away. We work with you or your vendors to make sure that everything is operating smoothly.

5 Support.

No matter how you've acquired our hardware, we are your support team - and Garland Technology products are just one piece of our offering. Each product is tested before shipment with a 99.9% no-fail rate. With standard and premium warranty options, your satisfaction is our ultimate goal.



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YOUR NETWORK SECURITY IS OUR PASSION

Our products focus on physical access and visibility – allowing you to See every bit, byte and packet™ flowing through your network. Creating a visibility plane with our hardware, you will be able to see who is trying to gain access to your network and what is happening inside your system. This hardware has a range of uses, including passive data breakout, aggregation, load balancing and even multi-purpose advanced access hardware. Your network's performance and security is our passion.

You have already made a large investment into your network - a fraction of that investment can provide you with protection from common network vulnerabilities. Having a visibility plane provides a ROI that far exceeds your cost by removing liabilities presented by incomplete data access. Gain peace of mind and focus on your core business as our equipment focuses on securing your network.

OUR WORLDWIDE CUSTOMERS

- Federal Government
- State Governments
- International Governments
- Financial Services
- Education
- Energy
- Healthcare
- Manufacturing
- Telecommunications
- ...and more

We build network visibility planes for organizations large and small. Our customers fuel our passion to develop state of the art network access technologies..

OUR MISSION

Garland Technology is committed to educating all organizations and individuals on the benefits of having a strong foundation of network visibility and protecting their data. We know that providing this education will make an impact on the security of data across your network and beyond.

OUR HISTORY

The technology behind Garland Technology's hardware has been empowering data centers and enterprise networks since before 2007. In 2011, co-owners Jerry Dillard and Chris Bihary decided to combine their engineering and sales knowledge and form Garland Technology to provide better service to their users.

Garland Technology has an excellent reputation in the network access community. Our goal to provide a network visibility plane is fostered by a foundation of partnerships and alliances we have built over the past 25 years. The community has responded very well to our mission to provide complete visibility to your network – large or small.

"Garland Technology is all about connections - connecting your network to your appliance, connecting your data to your IT team, and reconnecting you to your core business."

Ashok Kumar
MD & CEO
RAH Infotech

"I've been researching, developing and implementing data access technology since 1996. As breaches become more prevalent and common, better network access and a foundation of visibility is expected to become a bigger necessity."

Jerry Dillard
CTO, Co-Owner
Garland Technology

"Garland Technology's contributions to the Fuel community will be invaluable, allowing members to benefit from news and education focused on its products as well as industry-wide trends."

Blake Wofford
President
Fuel User Group

"One of our internal goals is to guarantee network uptime and Garland helps us achieve that. In security implementations, we can manage our in-line devices without taking the network down."

Marty Bognanno
Manager of Infrastructure Security
Constellation Brands